

As Support for our Sales Team located in Rheinmünster/Home Office we want to recruit a

Sales Manager (m/f) DACH

Main Tasks:

- **Business Management:**
 - Accountable for Territory / Country channel quota
 - Meets and exceeds sales targets, delivers on agreed KPIs
 - Monitors channel funnel and performance, drives improvement and growth
- **Channel Partner Management:**
 - Understands the channel landscape and develops the In-direct Go-To-Market
 - Builds sustainably profitable channel model to ensure market position
 - Ensures channel KPIs are consistently on track
- **Business Development:**
 - Together with partner, represents Stratasys in front of customers, especially when closing critical deals or opening complex opportunities

Qualifications:

- Economical or technical degree
- 5-10 years experience in direct or indirect Sales
- Experience in technical sales preferred
- Willingness to travel within Europe
- International experience preferred
- Customer- and service driven, reliability and flexibility
- Very good Skills in English and German

What we can offer additionally:

- diversified work
- strongly growing company
- Perspective & Developing
- Intensive induction phase
- Employee benefits
- Possibility to shape
- Friendly colleagues
- Fun at work

You are interested?

Then please send your detailed application, including the indication of your salary expectations and the availability to our e-mail: career.emea@stratasys.com. We look forward to receiving your application!



Stratasys Ltd., the innovation leader in 3D printing systems for rapid prototyping and additive manufacturing. Our systems are in use by world leaders in many industries, such as education, medical and dental, electronics, automotive, toys, consumer goods and footwear industries worldwide. We, Stratasys GmbH headquartered in Rheinmünster (Germany), are the European Distribution and Service Center for Europe, Middle East and Africa (EMEA).

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